

THE GRAFF GROUP FLEXIBLE COMMISSION PLAN

kw. Keller Williams Realty
EAST VALLEY

	Our Selling Plan	The 7% Agent	Savings based on a \$200,000 sales price
6%	The Graff Group markets your home and it sells through MLS. We handle all the details of the escrow and the Buyer's Agent receives a 3% commission.	7%	\$2,000
5%	The Graff Group represents you in the sale of your home and on the purchase of your next home within 1-year of closing. The discount will be given on the lower priced property as a credit at closing on the last property to close.	7%	\$4,000
4.5%	The Graff Group finds the buyer and there is no other agent involved.	7%	\$5,000
1.5%	You find the buyer and there is no other agent involved. You choose to have The Graff Group handle all details of the transaction.	7%	\$11,000
0%	You find the buyer and choose to handle the transaction without The Graff Group's assistance.	7%	\$14,000

SELL YOUR HOME YOURSELF

Sell your home yourself during our listing agreement and pay us nothing. This does not apply to a buyer exposed to your home through our Marketing Plan or another agent.

CANCEL ANYTIME

Cancel our listing agreement at any time prior to accepting an offer. We are so confident in our superior level of service that you can cancel our listing agreement at any time with one quick phone call and absolutely no penalty.

NO UP FRONT FEE

Pay us nothing up front. We only receive compensation when your home is SOLD.

NO PRESSURE OFFER PRESENTATION

All offers will be delivered to our office and presented to you in our office, via email or fax without pressure from the buyer's agent.